



India | USA | Canada











ExaInfotech
CORPORATE PRESENTATION



Company Overview

Offering simple and easy-to-use IT solutions

-  Established in the year 1997
-  ISO Certified by TUV, USA
-  200 + successful implementation of **erPro**
-  One of the renowned ERP companies in India
-  State of art infrastructure offices in India, USA & Canada
-  A leading ISV & Gold partner of ORACLE Corporation, USA
-  Managed by experienced professionals (CA's, MBA's, B-tech, Engineers)
-  Member of Leading Industrial Organizations in India - NASCOM, FICCI, CII and PHDCC

Project Focus

erPro, the Simple, easy
to use ERP software
tailor made for
enterprises.



Aims & Objectives

To Increase Operating Efficiency of Businesses

At Exainfotech, we have always taken pride in offering simple and easy to use IT solutions that can help resolve some of the most sizeable issues faced by businesses on a day-to-day basis. As an organization, we at Exainfotech believe that every business, regardless of its size or scale of operations, should enjoy equal opportunities. And this is exactly what we have been helping various enterprises with, ever since our inception. In fact, we have worked hard to dispel the myth that Enterprise Software Solutions are only meant to be used by large corporations. We aimed at offering these solutions at reasonable costs, as against those priced at a few million rupees and beyond. And now that we have achieved that, we have our eyes on taking these affordable solutions to the masses for bulk consumption.

People & Technology – Integrated

Create more Happy, Satisfied Customers.

VISION

Implement solutions that allow businesses to take their companies to the next level.

MISSION

Enabling masses globally to improve their lives by the way of applying user-friendly IT systems in their daily routines.

QUALITY

To achieve enhanced customer satisfaction, by providing effective, efficient and meticulously customized software solutions, using the latest technological practices.



Infrastructure

Location - Exainfotech is nestled in the IT hub of North India – Gurgaon (Haryana). At a distance of about 15 km from the New Delhi International Airport. Our company enjoys a premium office at the ultra-modern Spaze ITech Park.

Office Address - 1044, Tower B2, 10th Floor, Spaze iTech Park, Sector 49, Sohna Road, Gurgaon, Haryana – 122 001, INDIA.

Equipment - Right from high-end web-servers at third-party data centers to the latest communication facilities, Exainfotech has everything that can be possibly needed by a company to work on three-tier environments. Our infrastructure comprises of:

Hardware: This includes servers, computers, data centres, switches and hubs, and routers, amongst other fixtures.

Software: This comprises of but isn't limited to Enterprise Resource Planning (ERP) Software, Customer Relationship Management (CRM) software, and productivity applications.

Network: This aspect forms the key that connects our Hardware with the company's software and essentially includes Network Enablement, Internet Connectivity, Firewall and Security Systems.



Our Promoter Director

Rajesh Handa

With over 30 years of progressive experience not only did he expand his acumen and business sense, but also managed to bag numerous accolades. While his core area of specialization remains Pre-sales & Business Development, Systems Study, System Designing & Business Analysis using agile and waterfall methodology, his interest also stretches far and wide to envelop ERP design and development from scratch to an end-to-end product for Manufacturing, retail, services, real estate and education industries. Software development & IT Solutions as well as Financial and Tax Consultancy have been his additional strength to deliver the desired solution to the clients. He has also re-engineered business processes and have also been accountable for client sign offs for Process Description Document (PDD) and Solution Design Document (SDD). He has been liaising with business stakeholders and software development team to deliver end-to-end business solutions.

He is a qualified Chartered Accountant (FCA), Management Accountant (CMA), Certified Project Management Professional (PMP), Scrum Master, Oracle developer, Oracle Apps Professional and Blue Prism (RPA) BA & Developer. It was vision & business acumen, which saw the metamorphosis of Exainfotech from a Self-driven team into a professional organization with more than 200 installations and over 50 strong professionals servicing corporate India with a fully developed end-to-end ERP designed from scratch.

Currently he is working on designing of AI/IOT/ RPA processes to integrate with ERP to work aggressively to develop an automated enterprise solution, accurately and tirelessly. RPA with the use of IoT, Artificial Intelligence and machine learning capabilities will enable the enterprise solutions to handle high-volume and repeatable tasks that currently require human resource to perform. Simply put, AI, IoT and RPA technologies enable companies to automate manual processes and use Robots to perform the task.

Rajesh has experience of managing the Company Business and Operations across the world including UK, Europe, UAE, US and Canada.

Directors

Sanjay Sharma

Director – USA operations

Sanjay has worked in leadership roles at global organizations like PwC, EY, Capgemini and off course Cognizant. Managed custom software development programs using SDLC methodologies like Waterfall and Agile and large ERP implementations. Expert in complex portfolio, program and project management. Led multi-discipline technology programs by using distributed and virtual teams, including vendors and offshore members. Expertise in evaluating and setting up of PMOs by using right policies, procedures and tools..



Smita

Director – Canada operations

Smita holds a Master's in Business Administration with a special focus on Marketing and Finance. She brings to the table an illustrious example of 25 years. Over the course of her work life, she has forayed into the field of Systems, Finance, and Sales over the years. She boasts of a rich experience in Sales in the Information Technology Industry and has worked with Banaras House Group, Maruti Group and MM Group of companies. Her acumen in sales, as well as operational management, is something that sets her apart from her counterparts.



Corporate Governance

Enabling better strategic planning.

There has been renewed interest in the Corporate Governance practices of modern corporations, particularly in relation to accountability, especially since the high-profile collapses of a number of large corporations during 2001–2002, most of which involved accounting fraud; and then again after the financial crisis in 2008. Corporate governance is the system of rules, practices, and processes by which a company is directed and controlled. It is essentially implemented as a mechanism for monitoring the actions, policies, and decisions of Company and involves the alignment of interests among the stakeholders.

At Exainfotech our system of structures, rights, duties, and obligations is meticulously designed to help us practice Corporate Governance to the core. The Governance structure in Exainfotech specifies the distribution of rights and responsibilities among different participants in the Company (such as the Board of Directors, Managers, Shareholders, Creditors, Auditors, regulators, and other stakeholders) and specifies the rules and procedures for making decisions in corporate affairs.



Client Servicing

When it comes to serving our clients, we at Exainfotech give nothing but our best. As a team, we share the belief that our clients are the essence of our existence, and this can be clearly witnessed in our courteous ways and impressive offerings to every business that we cater to. In order for our clients to rest assured that everything is being taken care of with extreme meticulousness, we implement all our projects at the customer site itself. And while we offer our conscientiously developed ERP Tool for SMEs known as **erPro**, we also offer a wide array of auxiliary services including but not limited to:

- Information Mapping
- Recommendations
- Customized Solutions Implementation
- Integration & Testing
- Training the Customer Team
- After Sales Service (including continuous upgrade of technology)
- End-to-End Implementation, Customization



We, at Exainfotech, believe that every business is unique and so are its needs. Hence, **erPro**, our flagship ERP solution has been carefully designed to cater to the requirements of varied industries and environments. Our software is not only capable of enhancing the value of your business by integrating various business process, increasing operational efficiencies and reducing costs, but can also be customized to suit your preferences and business objectives.

Integration and Testing



When it comes to offering a flawless ERP solution such as **erPro**, testing the links between various modules and ensuring seamless integration of all departments is extremely imperative, more so when the solution is customized in a manner that helps a business achieve its short and long-term objectives. To this end, our proficient team at Exainfotech undertakes the integration and testing function from a process-oriented perspective with an unmatched finesse.

Training



When an ERP solution is deployed by an organization, it brings along some inherent changes. The most prominent of these changes is the integration of various business functions and processes. This implies that people from all the departments will be required to use the same software. In this case, for the information to flow seamlessly, and for it to be equally comprehensible by one and all, each department needs to have a comparatively broader understanding of the functioning of other departments. It is at this point when an experienced team from Exainfotech steps in and offers the much-needed Pre & Post Implementation Training to all the employees who are supposed to use the software. Needless to say, this training is one of the soundest investment that a company which is new to an ERP solution can make.

Our Approach

ERP Implementation

Exainfotech has a dedicated Team for implementation of **erPro** that undertakes the entire implementation at the customer site. **erPro** is one of the easiest ERP tool, which does not take up too much time to implement.



ERP Customization

erPro has been designed with Exainfotech's long experience in varied industries and environments covering different processes, functionalities and skill sets. It can be further customized as per the needs and requirements of the customer.

ERP Integration and Testing

Testing the links between various ERP modules that integrates all departments that have been built on a customized basis is another inherent function. As with customization, testing ERP integration has to be done from a process-oriented perspective. Team EXA does this with finesse.



ERP Training

Training is the near – unanimous choice of experienced ERP implementers as the most important facet of any ERP implementation. Team EXA provides training, as end users almost invariably have to learn a new set of processes, not just a new software interface. Remember that with ERP, finance people will be using the same software as store people and they will both be entering information that affects the other. To do this accurately, they have to have a much broader understanding of how others in the company do their jobs than they did before ERP came along. Team EXA imparts Pre and post implementation training to the end users. Training is considered to be the best ERP investment one ever makes.



Customized Solutions Development



We, at Exainfotech also develop lots of customized LAN based and Web-based software as per customer need. With the help of latest technology and CASE (Computer Aided Software Engineering) tools, we fulfill the customer's requirements efficiently and effectively. Our thorough understanding of the domain and planned/ structured SDLC (software Development Life Cycle) helps us to deliver quality out put in JIT (Just in time). We also provide dedicated teams of Oracle 9i and Developer 2000 experts for onsite/ offsite Software development & Implementation assignments

Our Expertise

Areas of Our Expertise

For all you know, Exainfotech truly stand unparalleled when it comes to ensuring Total Quality Management. We take immense pride in offering state-of-the-art industry-specific ERP Solutions that are not only efficient but are fairly affordable as well. Moreover, we ensure complete confidentiality, so that our clients can reap the benefits of the competitive edge that our ERP solution offers them. Add to this our dependable consistency in offering After Sales Service, including continuous upgrade of technology and you have the ERP solution provider of your dreams. Of course, all of this is made possible only because of our highly trained personnel, well-equipped with extensive hands-on practical experience on all platforms, particularly of Microsoft and Oracle based products. Our team consistently works towards offering solutions that are based on real-world experiences backed by thorough research. We hope that you now understand, why we promote ourselves as the best in business! So, here is a shout out to you all – Partner with us, and revel in a truly satisfying, value-for-money ERP Solution that will help your business scale the heights of success.

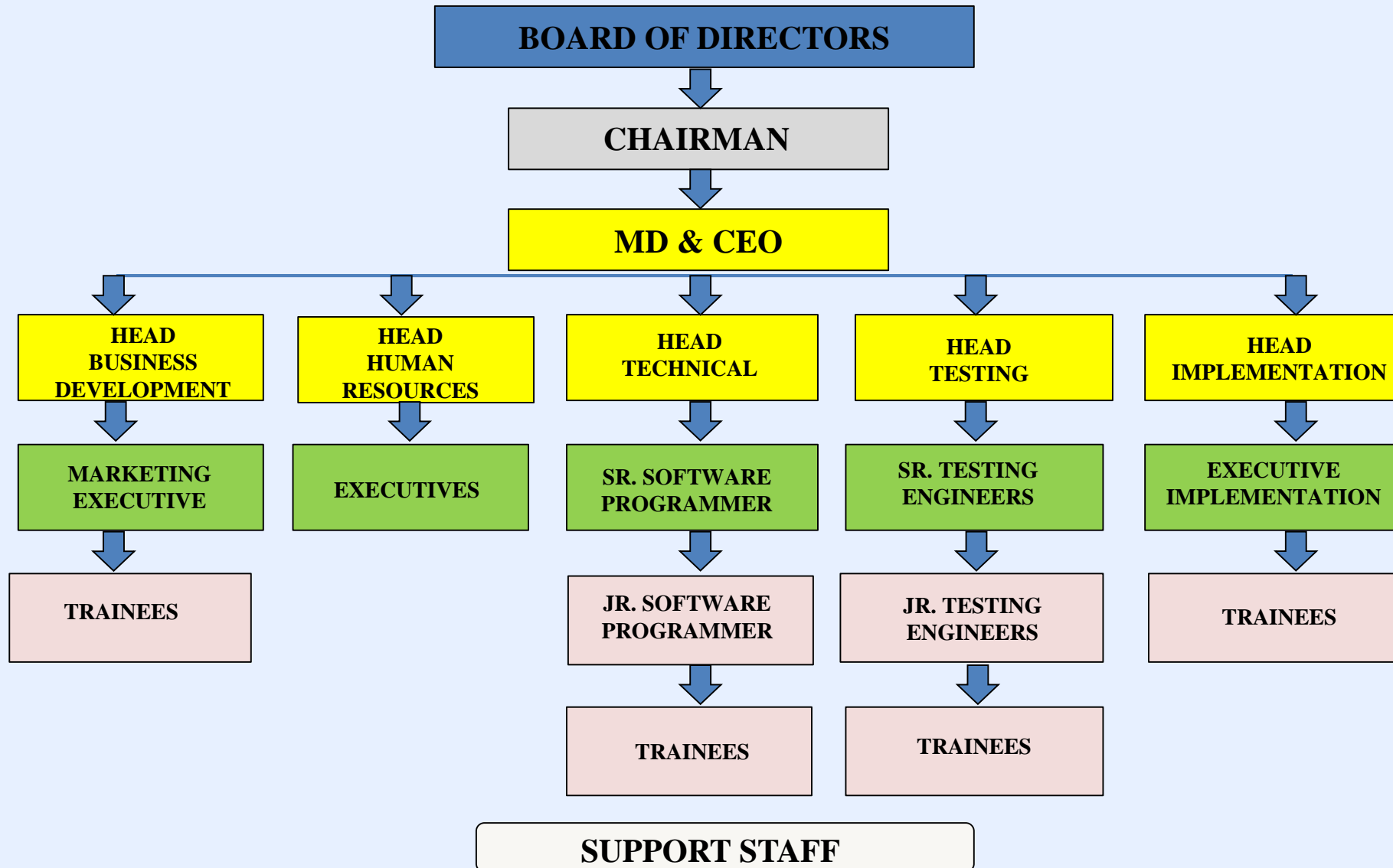
Technical Expertise

Being an ERP Solution Provider, we consider it as our onus to have impeccable technical expertise. And just so you know, you can rely on our proficient team to offer you remarkable services across – Developmental Platforms – Right from Windows to Windows NT and a wide array Linux and Unix-based systems. Rapid Application Development Tools: Right from Oracle forms & reports to Internet Developer Suite & Designer, from Visual Basic to Java, from HTML 5 to Dot Net.

Relational and Object Databases

Oracle 10g/11g, SQL Server, MS Access and more.

Team ExaInfotech



OUR ASSOCIATIONS



Confederation of Indian Industry



nixi
National Internet Exchange of India

एन एस आई सी
NSIC



NASSCOM®



erPro

Enterprisingly Effective

Simple! Easy to use **ERP**. Tailor made for your enterprise.

erPro ERP Verticals

- ✓ *erPro* Manufacturing
- ✓ *erPro* Trading
- ✓ *erPro* Real Estate
- ✓ *erPro* Jewel
- ✓ *erPro* School
- ✓ *erPro* Service
- ✓ *erPro* DMS



erPro is a specialized GST ready ERP Software developed by the proficient team at Exainfotech. Ideally designed for Manufacturing Companies to offer ease of doing business, this software assists in the integration of all the business process. Right from helping in the Production Planning Control Cycle of the manufacturing firm, to proving as a dependable aid in sales, purchase, inventory management, production, accounts and other primary and auxiliary functions, this software does it all.

erPro by ExaInfotech is meticulously designed to meet the needs of all process driven Manufacturing Setups, with an aim to increase operational efficiency and eventually improve the production capacity. The software comprises of an integrated program that makes use of a single database, thus reducing redundancies while allowing various departments to share and exchange information in a seamless manner.

erPro on Cloud

BROWSER BASED (HTTP/ HTTPS)

Under this the entire application runs on Oracle's Internet Developer Suite. Entire application is transformed to Java Applets, which can be easily viewed through any browser over HTTP/HTTPS web pipe. Oracle IDS in built technology provides a great suite of privacy and data security.

VIA THIN CLIENT (ICA CLIENT)

The other method to browser application over the internet is through THIN CLIENT technology and data transfer rate. There are many tools available to implement THIN CLIENT, EXAINFOTECH runs its application on CITRIX's THIN CLIENT tool, which is the most successful & best product in its category. Apart from the Oracle ID's in built security, CIRTIX adds its own security features. It has its own built inload balancing features, providing highest data transfer rate.



erPro Features

SALIENT FEATURES OF *erPro* AS A PRODUCT

- ✓ *erPro* runs on Oracle 10g/ 11g/12c and oracle forms & reports/IDS/Fusion middleware, by far the most reliable and trusted platforms worldwide.
- ✓ *erPro* does not cost you a fortune to implement.
- ✓ *erPro* is tailor made for the Indian environment by a team of techno-commercial professionals.
- ✓ *erPro* is a business solution that is easy to customize & implement, even at the user level.
- ✓ *erPro* is especially designed for small and medium size companies seeking a single solution for all its operations.
- ✓ *erPro* can help you achieve cutting down costs, time and wastage by streamlining your operations and better utilizing your assets.
- ✓ *erPro* helps you to boost your productivity and thereby profits.

ExaInfotech

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SERVING DIVERSE INDUSTRIES

Exainfotech caters to ERP requirements of:

Small and Medium scale Businesses, Mid-size Businesses, Enterprise and MNCs.

Industry segments include:

Auto	*	Auto Ancillaries
Die casting	*	Sheet Metal
Winery	*	Lighting Industry
Scaffolding	*	Paint shop
Cycle	*	Cycle parts
Chemicals	*	Adhesives
Fabrics	*	Embroidery, etc.

Trusted by Industry Leaders



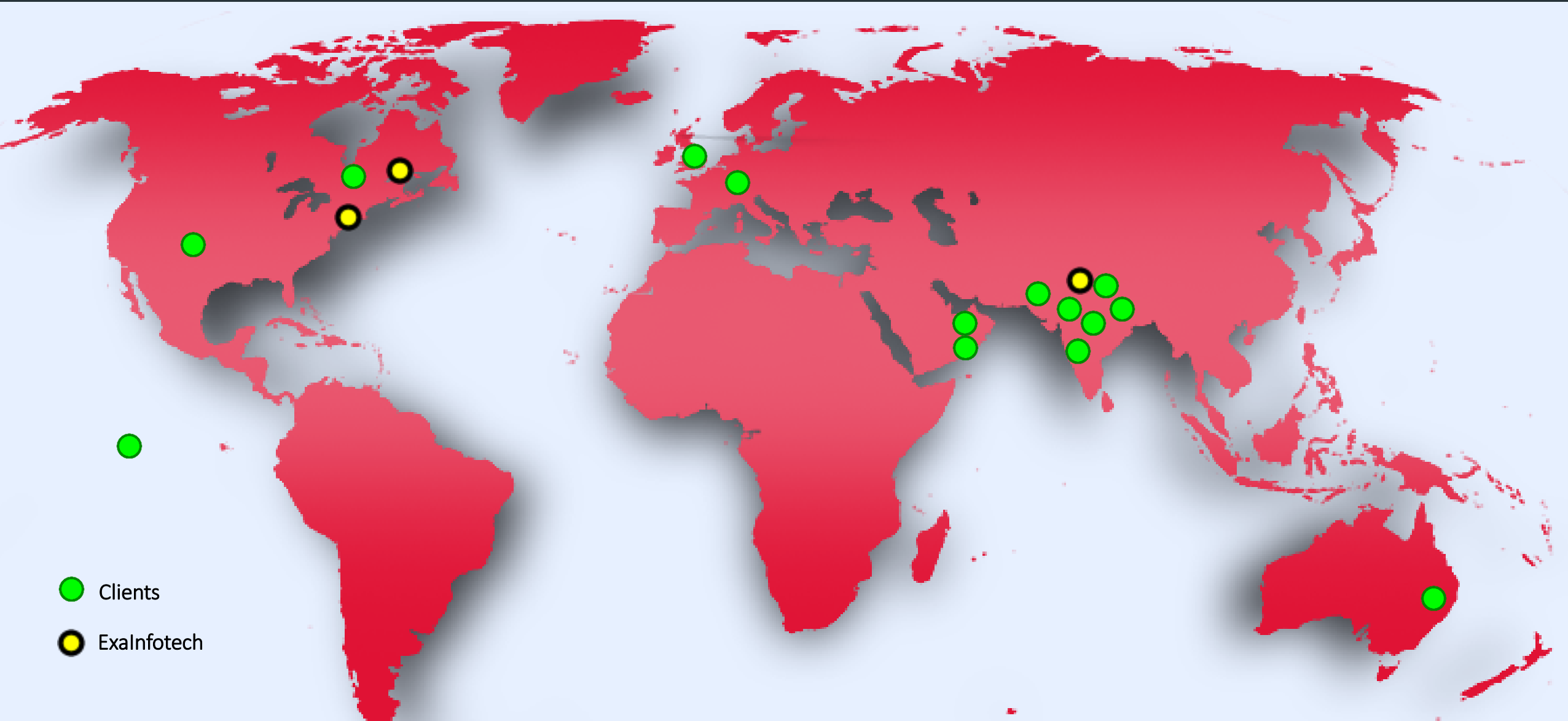
FRATELLI
VINETARDS



ThreeBond



Global Presence





**SOLUTIONS THAT ARE
PROVEN, AND EFFICIENT**

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*Thank
you*



Exainfotech (I) Pvt. Ltd.
An ISO 9001:2000 certified company